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The Law of International Contracting

Larry DiMatteo

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The approach offered in this book is to review some of the key contract issues unique to various types of contracting, such as sale of goods, licensing, intellectual property transfer, and the hiring of foreign agents and representatives. This work also attempts to analyze contract clauses and principles common to most international contracting scenarios. A number of contract clauses, such as the choice of law and the dispute resolution clauses, have become universally accepted. Along these same lines, the principles of good contract drafting are applicable to all types of international contracting. Thus, this is a book in fundamentals and not for one practicing in a narrow, highly specialized area of international business law; it is intended for the generalist, both legal and non-legal. It is for anyone interested in some of the more common legal aspects of international business contracting.

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