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Sam Sellers

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Home Care Marketing & Sales gives you the resources and strategies you need to: 1) Effectively “sell” your services to referral sources 2) Convert referral calls to your office into in-home consultations 3) Convert in-home consultations into new clients Through the strategies you learn you will have the knowledge and confidence to positively and powerfully position your home care agency. Written by home care expert Sam Sellers, the advice is both practical and proven.

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